

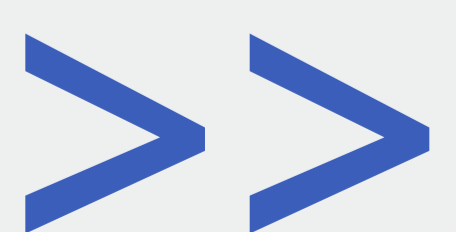


eHealth
M E D I C A R E

2021-2022

New to
Medicare?

You're in the right place!



Becoming eligible for Medicare can be daunting, but don't worry, we're here to help.

Since 1997, eHealth has helped **over 8 million people** find affordable Medicare Insurance plans, at no cost or obligation.

Our mission is simple:

We help you understand Medicare and help you find affordable, quality coverage that's right for you.

Whether you're almost or already 65, know a little or a lot-learn about Medicare in 15 minutes or less.



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1. Medicare Basics

What is Original Medicare (Parts A & B)?

In short, Original Medicare is a federally-funded health insurance program for those 65 and over, or otherwise qualify.

Original Medicare...

- has two parts: **Part A** (hospital insurance) and **Part B** (medical insurance)
- covers about 80% of medical expenses after your deductibles are met
- most people are automatically enrolled on their 65th birthday



Did you know that with Original Medicare there is no limit to how much you spend out of pocket each year? eHealth can help you find coverage that puts a yearly cap on your spending!

What are the other parts of Medicare?

In addition to Original Medicare (Parts A & B), there are other optional Medicare parts that may help expand your coverage.

These parts are:

- Medicare Part C, for which you can receive coverage through Medicare Advantage plans
- Medicare Part D, or stand-alone Medicare Prescription Drug Coverage
- And Medicare Supplement Insurance, also called Medigap



Who's eligible for Medicare?

Most Americans 65 and over are eligible for Medicare.

Many people are enrolled automatically and can expect their Medicare cards in the mail 3 months before their 65th birthday.

If you are still working, or otherwise have creditable health insurance, you might want to delay enrollment in Part B of Original Medicare. Most people who are still working do not typically delay their Medicare Part A enrollment because it's free for most Americans.

You can enroll in Medicare and other extra coverage up to 3 months before you turn 65, the month you turn 65, and the 3 months after you turn 65. This is called your **Initial Enrollment Period**.

If you're older than 65 and losing coverage through work, you can enroll during a special enrollment period.

- Some people under 65 are eligible too if they have certain disabilities or illnesses.

If you are under 65, you still may qualify for full Medicare benefits if:

- You are entitled to Social Security Disability benefits for at least 24 months (can be nonconsecutive)
- You receive a disability pension from the Railroad Retirement Board and meet certain conditions
- You have ALS (amyotrophic lateral sclerosis), also called Lou Gehrig's disease
- You have End-Stage Renal Disease (ESRD)





What does Original Medicare Cover?

What is Medicare Part A?

Medicare Part A, also called “hospital insurance”, covers things like inpatient hospital care, hospice, home healthcare, and more.

Most people don’t have to pay a monthly premium for Medicare Part A, because you’ve probably already paid into the system through the Medicare tax deductions on your paycheck.

But Part A doesn’t cover everything and it isn’t totally free. In 2021, you must pay a deductible of around \$1,484 before Medicare Part A kicks in. Medicare Part A will only about 80% of your care for that benefit period.

What is Medicare Part B?

Medicare Part B, also called “medical insurance”, covers things like doctor’s visits, mental health services, some preventative care, and more.

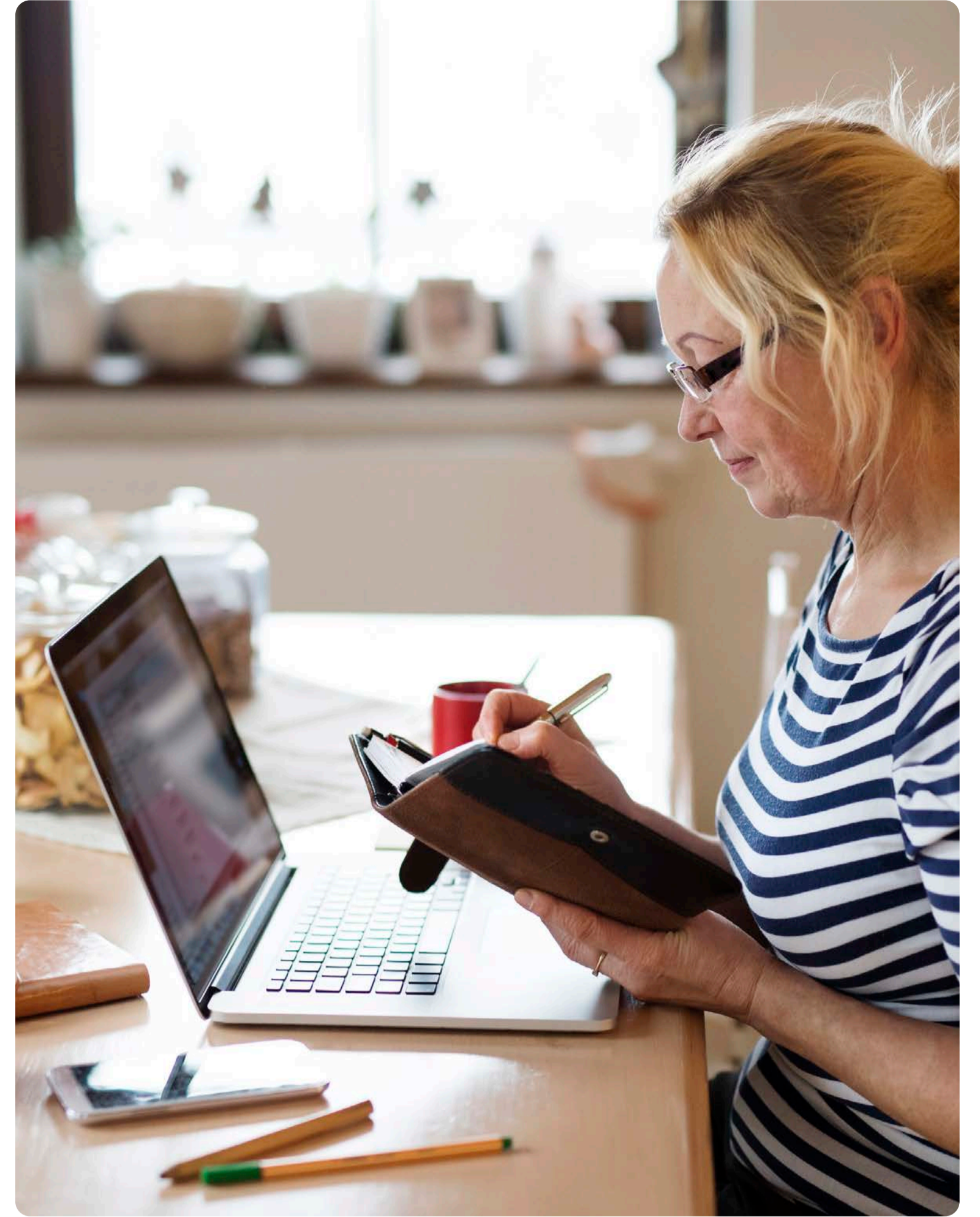
Everyone pays a monthly premium for Part B. Part B usually costs around \$148.50 for those new to Medicare as of 2021. You will also have to make other cost-sharing payments for care, like a deductible, copays, and coinsurance. Similarly, you can expect Part B to pay up to 80% of covered care.

If you delay your enrollment and do not have creditable coverage, you may have to pay a higher monthly premium as a penalty.

What IS NOT covered by Original Medicare?

Original Medicare does not cover:

- Most prescription drugs
- Long-term care
- Routine dental care or dentures
- Routine vision care
- Routine hearing care or hearing aids
- Routine foot care
- Other alternative treatments



Original Medicare does not cover everything, but with eHealth's help you can find extra coverage for the important things, like prescriptions and routine dental care.



When eligible, should I enroll in Part A and Part B?

Decide if you will enroll in Medicare Part A and Part B before you turn 65, retire, or lose your employer-sponsored health insurance. This can help prevent gaps in your coverage, prevent you from overpaying, or from being fined in the long term.

2. Medicare Coverage Options

You have two main options for how you receive your Medicare benefits

- **Original Medicare** includes Medicare Part A and Part B. If you want prescription drug coverage (also called Medicare Part D) you can add a stand-alone Medicare Prescription Drug Plan. You can also add a Medicare Supplement insurance policy to help pay out-of-pocket costs.
- **Medicare Advantage Plans** are an all-in-one privately offered alternative way to receive your Original Medicare benefits.



Did you know that you can get Medicare Part D coverage with most Medicare Advantage Plans? Get all of the coverage you need in one plan!

What coverage is right for me?

Let's look at your two options!

Option 1: Original Medicare

Let's recap! With Original Medicare:

- 80% of most medical bills are covered. This leaves 20% you have to pay out-of-pocket, with no yearly limit on how much you spend.
- Most beneficiaries get Hospital Insurance (Part A) for free, while everyone pays a premium for Medical Insurance (Part B). This premium is usually \$144.
- You do not get coverage for everything. Important things like prescription drugs and routine dental, vision, and hearing care are not covered.

Research suggests that beneficiaries with Original Medicare only are not overly enamored with their coverage¹.

If you want more coverage than what Original Medicare has to offer, you can add:

- a Medicare Prescription Drug (Part D) Plan
- Medicare Supplement Insurance, for help with your out-of-pocket costs

Unlike Medicare Advantage, Medicare Supplement and Medicare Part D do not cover things like routine dental, vision, or hearing care. In order to stick with Original Medicare and get coverage for these things, you would need to purchase stand-alone insurance policies.



What do Medicare Supplement Insurance Plans typically cover?

They help cover the “gap” between what Original Medicare pays and what you pay out of pocket. Medicare Supplement insurance plans typically cover all or most of the 20% of costs Original Medicare doesn’t cover.

Medicare Supplement Perks:

- See any doctor who takes Medicare in the US²
- AND covers you outside of the US, great for travelers!²
- Covers all or most of the costs Medicare doesn’t cover
- Can’t deny you coverage during your IEP!
- Limits your out-of-pocket spending²

²Not every Medicare Supplement plan has these features.

In most states Medicare Supplement plans are standardized—depending on when you become eligible for Medicare, some plans may not be available to you.

What are the costs?

Because these plans are regulated by state and federal laws, the basic plan benefits for each type are generally the same. The price and insurance company will differ for each plan type. You can expect **these plans to cost from around \$25-over \$500 per month***.



95% of customers are confident they have the right Medicare Supplement insurance plan for their needs? ¹

¹According to 2020 DEFT Research Medicare Member Experience Study

* Based on Medicare Supplement Insurance Plan prices found on eHealth’s PlanPrescriber tool for a 65-year-old-man who does not use tobacco in Washington D.C., Des Moines, IA, Aurora, CO, and San Francisco, Ca.

What is typically covered by Medicare Prescription Drug (Part D) plans?

Medicare prescription drug plans, also called Medicare Part D, offer prescription drug coverage to those on Medicare. Prescription drug coverage is available to anyone who is enrolled in Medicare Part A or B, or both.

You can get Medicare prescription drug coverage through a stand-alone prescription drug plan or most Medicare Advantage Prescription Drug Plans (called MAPD plans).

These plans offer coverage for most prescription drugs you may take at home. Each plan has a list of prescription drugs they cover (called a formulary).

Formularies can change every year, so it's important to check if your prescriptions are still covered by your plan at the end of the year. If your plan's formulary ever changes, eHealth can help you find another plan that covers your prescriptions.

What are the Costs?

On average, MAPD plans cost \$21/month in 2021, with many plans starting at \$0/month.

Stand-alone Prescription Drug plan (Part D) are on average \$41.00/month in 2021.



Should I enroll in Medicare Part D?

Even if you do not take regular prescriptions, you should consider enrolling in Medicare prescription drug coverage through an MAPD plan or stand-alone prescription drug plan when you are first eligible. You should do this to avoid a lifetime late enrollment penalty should you need coverage for prescription drugs later in life.

Also, a significant risk is that if you do get put on medication and you do not have coverage, you may have to wait for an election period to enroll. This would mean that you may have to pay 100% of the cost of your medication out-of-pocket until you can get coverage. This can cost you thousands of dollars.



If you do not enroll in Medicare prescription drug coverage when you first are able, you may have to pay a late enrollment penalty in the form of higher premiums for life.

Option 2: Medicare Advantage

Medicare Advantage (MA) is an all-in-one alternative to get your Original Medicare benefits. Medicare Advantage plans are offered by private health insurance companies approved by Medicare.

If you enroll in an Medicare Advantage plan, you will still have Medicare but you will get your coverage through the plan you choose, not Original Medicare.

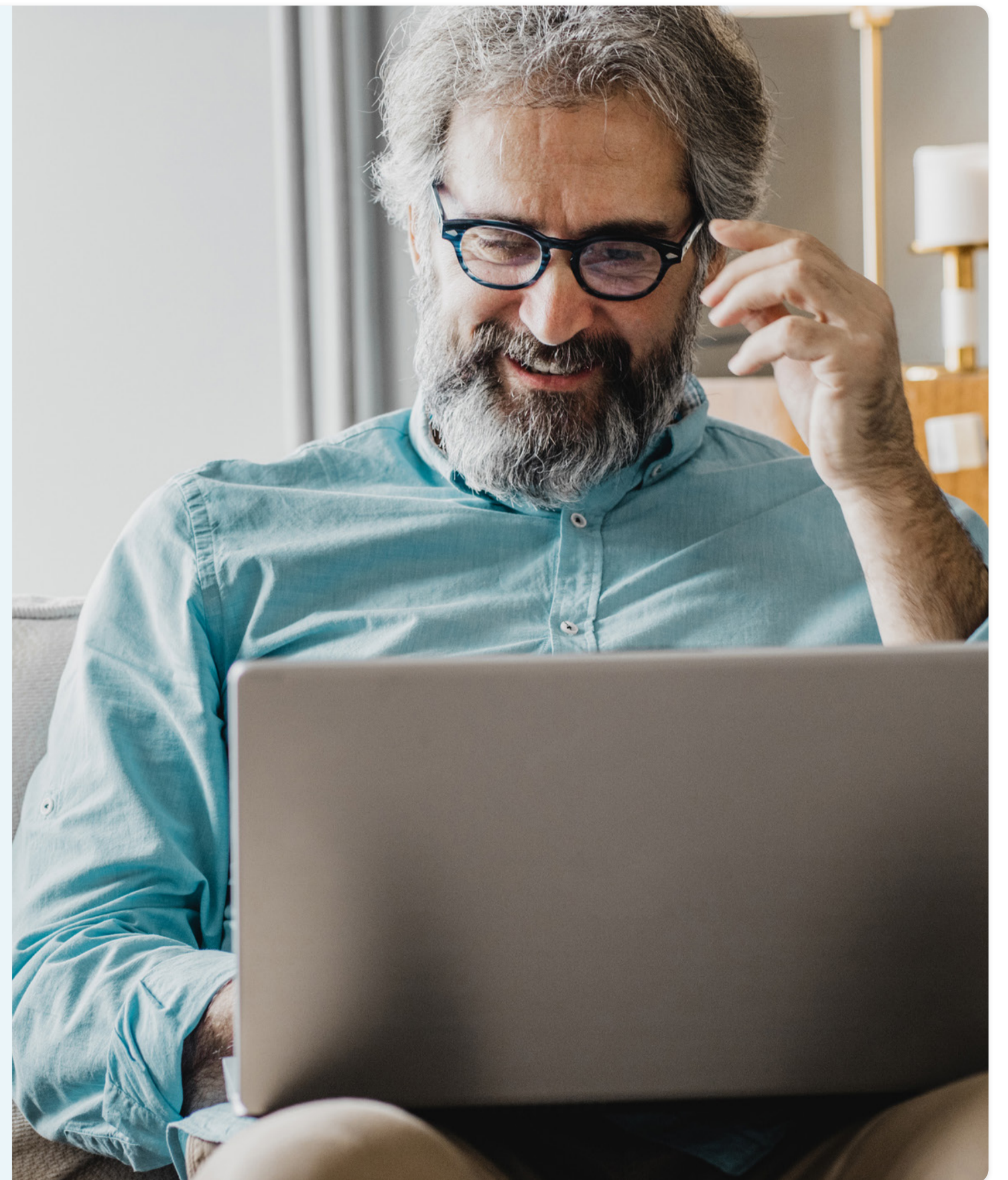
This means that you may have to use doctors and hospitals in the plan's network (for non-emergency care).



With MA, customer satisfaction is high with 90% of customers rating their plan as 7/10 stars or higher.¹

The Perks of Medicare Advantage may include:

- Low-monthly premiums (starting at \$0/month)
- Additional coverage for routine dental, hearing, vision
- Prescription drug coverage
- Allowances for OTC drugs, glasses, and hearing aids
- Limits your out-of-pocket spending
- Only need one insurance card



Since you have all of your coverage through one plan, you will only need to keep your one MA card with you when you go to the doctor's office!

What do Medicare Advantage plans cover?

Medicare Advantage plans cover all of what Original Medicare covers (except hospice, which Original Medicare continues to cover). MA plans also usually includes extra coverage that Original Medicare DOES NOT cover, such as:

- Routine dental care
- Routine vision care
- Routine hearing care
- Fitness programs - like Silver Sneakers
- Allowances for glasses, hearing aids, and OTC prescriptions
- And more!

Most plans, called **Medicare Advantage Prescription Drug plans (MAPD)** also cover prescription drugs. You will not need a stand-alone Medicare Part D Prescription Drug plan if you choose an MAPD plan.



What are the costs?

Medicare Advantage Plan premiums are on average \$21/month in 2021, with many plans starting at \$0/month. It's important to keep in mind that you must continue to pay your Part B premium with Medicare Advantage.

Unlike Original Medicare, Medicare Advantage plans must have an out-of-pocket maximum. Once you reach this limit your plan will pick up the bill for your care for the rest of the year. This can save you thousands of dollars in medical bills.



97% of MA customers believe their plan provides access to all health care services they could need¹

3. Prescription Drug Coverage



Does Original Medicare (Parts A & B) cover Prescription Drugs?

No, **Original Medicare does not cover most prescription drugs** outside of what you receive during inpatient care or at an outpatient clinic.

How do I get Prescription Drug Coverage?

To get coverage for most prescriptions you take routinely, you'll need Medicare prescription drug coverage. You can get prescription drug coverage through **most Medicare Advantage Prescription Drug Plans (MAPD plans)** or a stand-alone **Medicare Prescription Drug Plan (PDP)**.

How can I make sure my drugs are covered?

Every Medicare Advantage Prescription Drug plan and stand-alone Medicare Part D Prescription Drug plan has a list of the prescription drugs they cover (called formularies). Different plans have different formularies, so covered prescription drugs may vary from plan to plan.

It's important to make sure that the coverage you choose covers the medications you need. And since formularies can change every year, it's important to check that your prescription drugs stay covered under the plan you choose.

eHealth can help you find an MAPD plan or stand-alone Medicare Part D prescription drug plan that covers the medications you need. And if your plan's coverage ever changes, eHealth can help you make the switch to a plan that meets your needs.

Bottom image text: Customers found they could possibly save nearly \$900 per year on their Rx drugs.¹

¹According to a report by eHealth

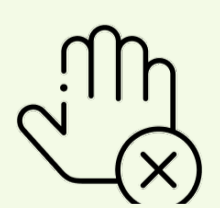
4. Doctors

How do I find a doctor who accepts Medicare?

Most doctors accept Original Medicare, according to the Centers for Medicare and Medicaid (CMS).

Medicare Advantage & doctors

If you choose to enroll in a Medicare Advantage plan, you are getting your Medicare benefits through a private Medicare-approved insurance company. This means that you may have to go to a doctor that is in-network for your Medicare Advantage plan.



It's important to know that around 10% of doctors don't accept Original Medicare. Also, this may change as doctors may opt in and out of the program.

Can I keep my current doctor with a Medicare Advantage plan?

Since your doctor must be in-network for your Medicare Advantage plan to receive full coverage, all you have to do is make sure you choose a Medicare Advantage plan where your doctor is in-network.

But if you want to see a doctor who is out-of-network for your MA plan, you can still see them for care but you will probably have to pay more or 100% of the bill.

eHealth can help you find a Medicare Advantage plan where your preferred doctors and providers are in-network, so you don't have to choose saving money over continuity and quality of care.

Medicare Supplement & doctors

If you choose to enroll in a Medicare Supplement Insurance plan, you can usually go to any doctor that accepts Original Medicare.

Because you can go to any doctor or hospital that accepts Original Medicare, Medicare Supplement insurance is a favorite for frequent travelers, truckers, and people who have homes in different states.



Congratulations! Now that you've completed your New to Medicare education, what are you ready to do?

Whether you're just planning ahead or are ready to shop for Medicare plans, you can find what you need to start your Medicare journey at [eHealthMedicare.com](https://www.eHealthMedicare.com)

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